

### AGREEMENT FOR SOFTWARE SALE AND SOFTWARE MAINTENANCE

**THIS AGREEMENT** made as of 01 July, 2021 between **Softech Systems (Pvt.) Limited**, a company incorporated under the Companies Act, 2017 and having its registered office at **955-L, Phase-2, Johar Town, Lahore** (herein referred to as "**Softech**" which term shall include its successors and permitted assigns) of the "**FIRST PART**"

**AND**

**Intermarket Securities Limited** a company incorporated under the Companies Act, 2017 and having its registered office at **5th Floor, Bahria Complex IV Ext Block, Chaudhry Khaliq-Uz-Zaman Road, Gizri Karachi** (hereinafter referred to as the "**Client**" which term shall include its successors and permitted assigns) of the "**SECOND PART**"

(Softech and the Client are hereinafter collectively referred to as the "**Parties**" and individually also referred to as a "**Party**")

### WHEREAS

- a. Softech is a software development company engaged in development of software products and has also developed and owns suite of software products listed in Appendix A (herein referred to as "**Software**").
- b. The Client wishes to acquire a license to deploy the Software at their premises.
- c. Softech has agreed to deliver to the Client, and install on the Client's computers the Software, and to grant to the Client a non-exclusive perpetual licence to the Software and its associated documentation.
- d. The Client also desires Softech to develop more softwares that shall be used and deployed in addition to the current Software.
- e. Softech will provide installation, training, documentation, application enhancements, and project management services to the Client on the Software and Softech will also provide other services in accordance with the terms and conditions of this Agreement.

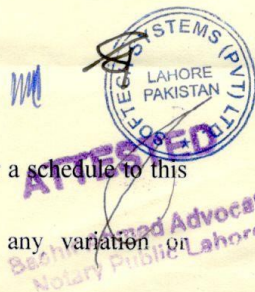
The Client also wishes to acquire Softech's services for Software Maintenance upon expiry of warranty period and fulfilment of the terms and conditions given hereinunder.

**NOW IT IS AGREED** as follows:

### 1. RULES OF INTERPRETATION

In this Agreement unless the contrary intention appears:

- 1.1. A reference to an article or schedule is a reference to an article of or a schedule to this Agreement
- 1.2. A reference to this Agreement or another instrument includes any variation or replacement of either of them;





- 1.3. The singular includes the plural and vice versa;
- 1.4. If a period of time is specified and it is from a given day or the day of an act or event, it is to be calculated exclusive of that day.
- 1.5. The use of headings in the Articles in this Agreement is for convenience only and shall not affect the construction of the individual Articles or limit, alter or affect the meaning of this Agreement as a whole.
- 1.6. The waiver of any breach of, or failure to enforce, any term or condition of this Agreement shall not be construed as a waiver of any other breach of the same or any other term or condition of this Agreement. No waiver shall be valid unless it is in writing and signed on behalf of the Party making the waiver.
- 1.7. The Annexures hereof shall form an integral part of this Agreement.

## 2. PROJECT DELIVERABLES

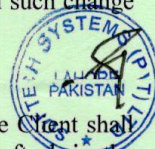
- 2.1. The Software product shall have the following deliverables:
- 2.2. Delivery of the Software (Modules/functionalities listed in section 6 of this contract)
- 2.3. Documentation
  - 2.3.1. User Manuals
  - 2.3.2. Installation and Administration Manual
  - 2.3.3. Hardware sizing
  - 2.3.4. Software licensing requirements
- 2.4. Installation/Configuration
  - 2.4.1. Installation of the software on the Client-supplied hardware, setting various configuration options of the system, high level verification that system is functional on the Client-supplied hardware and Operating System.

## 3. IMPLEMENTATION

- 3.1. The installation of the Software will be carried out by Softech starting on a date agreed with the Client. The software installation will be done remotely and after completion the same will be inform to the client.
- 3.2. After installation of the software, the Client shall have one month to perform an acceptance test. If any Software features are not working properly, they will be notified to Softech by the Client on a daily basis, and their fixes will be sent by Softech on a daily basis, so that both, the Client and Softech jointly make an effort to achieve the one-month acceptance test deadline. In case Softech drastically delays fixing of client-reported bugs, the Client shall notify Softech in writing, with bug reporting and fixing dates. In case the Client does not identify bugs within the acceptance testing period, the Software will be assumed to be accepted by the Client on passing of the one-month deadline.
- 3.3. The Client, after the completion of initial installation, may at any time during this Agreement request in writing any changes, additions or deletions to any feature. In such case Softech shall advise the Client in writing on the possibility to implement the requested modifications and also the price and delivery timeline of such a request. Such change requests shall not be considered for the purpose of acceptance of the software, and will not have any impact on the acceptance date of the software. The software will be deemed as accepted, even if such change requests are still pending, and such change requests will be carried out only if agreed by both parties.

## 4. TRAINING

- 4.1. Softech shall provide the Client training on the usage of the Software. The Client shall nominate one person to the project who shall be responsible to assist Softech in the installation and implementation of the Software remotely.
- 4.2. The Client will assign at least one full-time IT person to be trained to manage the day-to-day technical operations on the system, such as DB backups, application maintenance at user end etc.





- 4.3. The Client will assign business/operational staff for each module that will be trained on the system usage and its features.
- 4.4. Softech hereby agrees to provide the Client with user manuals for the smooth operation and usage of the system.

## 5. OWNERSHIP RIGHTS

- 5.1. Softech warrants that ownership of and title in and to all intellectual property rights, including patent, trademark, service mark, copyright, and trade secret rights, in the Software are held by and shall remain in Softech.
- 5.2. Subject to, and in exchange for full payment of the Software cost, Softech grants the Client a license to deploy the Software, and an non-exclusive perpetual and non-transferable license to use the Software and related material on any processor owned or controlled by the Client.
- 5.3. Softech shall deliver to the Client one copy of the product and user documentation. The Client is allowed to maintain one additional copy for back-up purposes only at any other suitable location other than its own premises.
- 5.4. The Client organization is not authorized to sell or provide, for use or otherwise, a copy of the software to any other organization, whether a separate company, subsidiary or group company of the Client organization.
- 5.5. As a fully owned product, Softech reserves the right to sell the base software, as well as all modules subsequently developed, to any other clients.
- 5.6. As a special exception to clause 5.1 above, a particular client may engage with Softech in the development of certain highly confidential and exclusive modules, which will not be sold to any other client. Such development must be preceded by an explicit and separate written confidentiality and exclusivity agreement between the Client and Softech regarding such modules.

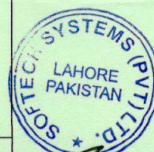
## 6. SOFTWARE MODULES AND PRICING

### 6.1. Product Costs

The Software product is priced according to the various components that the Client intends to implement. The Software modules and their price are as follows:

### SOFTWARE MODULES AND PRICE

<b>Backconnect (Application Components)</b>	<ol style="list-style-type: none"> <li>1. Equity Module</li> <li>2. Custody Module</li> <li>3. General Ledger</li> <li>4. Authority Management System</li> <li>5. MTS &amp; MFS</li> <li>6. KYC &amp; AML &amp; Blacklist Screening &amp; SMS Service</li> <li>7. Standardize Backoffice Report</li> </ol>
<b>Online Trading Platforms</b>	<ol style="list-style-type: none"> <li>1. Eclipse Desktop Trading Terminal</li> <li>2. Web Trading Terminal</li> <li>3. Mobile App (Android &amp; IOS)</li> <li>4. Message server/Feed Server</li> <li>5. KATS Order/Trade Log auto import</li> <li>6. Session Server</li> <li>7. FIX Gate Way</li> <li>8. TWS Feed Reader</li> <li>9. SMS Server.</li> </ol>
<b>Total Discounted Product Cost (exclusive all Taxes)</b>	<b>Rs: [REDACTED]/-</b>





## 6.2. Personal Costs

The Client will bear cost of air travel, boarding/lodging PKR: 2000 per day as out of pocket expenses per person for any onsite visits. These will be billed on actual basis.

## 7. PAYMENT SCHEDULE

- 50% advance upon signing of the contract
- 50% after 2 weeks of Implementation

## 8. WARRANTY

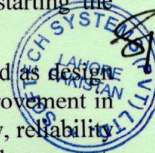
- 8.1. The warranty period is **6 months** from the date of delivery of the software.
- 8.2. Warranty consists of fixes of bugs or errors in the software, and technical support, which is performed free of cost during warranty period.
- 8.3. Warranty does not include changes in the software requested by the Client, for which the Client will be charged separately.

## 9. ANNUAL MAINTENANCE

- 9.1. The annual maintenance fee is fixed at PKR [REDACTED]/- per annum excluding any taxes and is chargeable at the end of the warranty period.
- 9.2. The maintenance fee also includes DBA services.
- 9.3. The Annual Maintenance fee shall be payable annually in advance within 2- weeks of the start of the maintenance period.
- 9.4. Annual Maintenance consists of fixes of bugs or errors in the software, and technical support, which is performed free of cost during the maintenance period.
- 9.5. Annual maintenance does not include system enhancements or updates, or other chargeable services, as given in Section 10, however, Softech may at its discretion provide certain updates free of cost to Client, the details of which will be sent to the Client on case to case basis.
- 9.6. Softech will make every reasonable effort to resolve all critical software errors or issues as quickly as possible, however, the Client is expected to realize that since the operation and calculations of the software are extremely complex, so sometimes it is not humanly possible to resolve or find the cause of every issue or error on the same day, or within a short period of time.
- 9.7. Either party reserve the right to terminate the maintenance-related clauses of this agreement through advance written notice to the other party, or to amend the terms and conditions of the maintenance-related clauses of this agreement in mutual agreement with the other party. If the maintenance clauses are so terminated or amended, the rest of this agreement shall remain intact and in force. For the period until such written notice is received, payment for maintenance shall be due.

## 10. ENHANCEMENTS AND OTHER CHARGEABLE SERVICES

- 10.1. The normal charging rate for all chargeable services mentioned hereunder is as per Appendix B.
- 10.2. The Client may request changes in the existing functionality in the software, or addition of new modules or functionality in the system, for which the Client will be charged separately. In this case, Softech will provide an estimate of the number of days of development effort, and the cost, which will be mutually agreed before starting the development.
- 10.3. Softech may, from time to time, issue major or minor enhancements (defined as design and development of new modules, new features, or any major or minor improvement in software, such as improvement in software speed and efficiency, functionality, reliability etc). In such event, Softech shall apprise the Client of such major or minor enhancement, and the price and terms and conditions to acquire and maintain the right to use such





enhancements. Acquisition of any such enhancements by the Client shall be optional, so that the Client may or may not purchase such updates. However, in certain circumstances, purchase of a previous update may be required as a pre-condition before purchase and installation of a subsequent update. Again, the proposed cost of any enhancement has to be mutually agreed and any applicable discounts are discussed on case to case basis with the client.

- 10.4. Softech will, if requested by the Client, perform re-training of new Client personnel in case of Client staff turnover, in order to improve the efficiency of functioning of new Client staff. This effort will be chargeable at a daily rate for the number of days of training agreed
- 10.5. Softech will, if requested by the Client, perform requirements analysis or consultancy on major new modules and functionality required by the Client, which will be chargeable at a daily rate for the number of days of requirement analysis or consultancy effort.
- 10.6. Softech will, if requested by the Client, depute an on-site support person dedicated for the Client, for an extended period beyond the normal installation and training period of the Client, which will be chargeable at a daily rate for the number of days agreed.

## 11. GENERAL TERMS AND CONDITIONS

- 11.1. The above price is for the base Software, and the modules mentioned along with the price.
- 11.2. The warranty period is 6 months from date of delivery.
- 11.3. The warranty period covers free remote (phone/fax/email) support, and bug fixes.
- 11.4. Softech will respond immediately for all emergency maintenance and support calls and make best effort to resolve issues related to the request.
- 11.5. The Client will bear cost of economy class air traveling, reasonable boarding/lodging and out of pocket expenses (PKR [REDACTED] per person per day) for onsite visits, payable to Softech on raising invoice.
- 11.6. Any runtime tools (such as operating system, database, other required tools etc.) will be the responsibility of the Client, and is not part of the cost of the application.

## 12. CONFIDENTIALITY

- 12.1. Both parties and their respective affiliates and subsidiaries shall keep confidential and not disclose, publish, sell, trade or disseminate in any manner to any third party any technical information, data, business or trade secrets, other proprietary information or other similar information ("Confidential Information") provided by either party to the other during the course of this Agreement without written consent from the party which has provided the Confidential Information.
- 12.2. The Confidential Information is the property of the party providing the same and if possible, shall be returned to the other party, or destroyed upon termination of this Agreement.
- 12.3. The Confidential Information shall be used by either party for their mutual benefit during the course of this Agreement. This clause shall survive the expiry/termination of this Agreement and shall continue in force for five years after the termination of this Agreement.
- 12.4. **NON-COMPETITION** – The Client must warrant that during the period in which he has the Software installed at his site, and can run and examine it in detail, he shall not undertake the development of a competing in-house developed software system for his own usage. Development of such a competing system by the Client shall constitute a major violation of the confidentiality and intellectual property rights of Softech, prosecutable in the court of law.
- 12.5. The Client, however, is allowed to develop certain add-on confidential modules of his own, which depend on, and work in conjunction with the software provided by Softech, but which must not have the capability to take over the complete functionality of the provided software, or replace the provided software.
- 12.6. **NON-HIRING** - Both parties agree that they will not, either directly or indirectly or





through a third party, solicit or employ any programmers/consultants introduced or exposed to them, by each other, for a period of 2 years after submission or completion of a contract (whichever is longer).

### 13. TEST SERVER

- 13.1. The Client will setup Software Test Server and provide online access to Softech for diagnosis and troubleshooting. The Client is requested to provide remote connectivity from the beginning of the project to Softech team for deployment and training.
- 13.2. The Test Server that shall be physically present at the Client's premises with Softech having remote access to it. Whenever troubleshooting of the live database is required, Softech personnel will access a copy of the live database restored on the test server, through remote access, in supervision of Client personnel.
- 13.3. Whenever a new patch is introduced or a minor/major change is made, Softech's technology expert will initially carry out the changes on the test machine. Once both parties are in agreement as to the new patch or the changes, the same will be transferred to the live machine kept at the Client's premises. Softech expressly agrees to use the remote access granted to them only for the purpose mentioned above and not to misuse the access in any way whatsoever.

### 14. ASSIGNMENT

- 14.1. Neither party may, without the prior written consent of the other party, assign or transfer this Agreement or any right obtained or obligation incurred hereunder, except by merger, reorganization, consolidation, or sale of all or substantially all of such party's assets. Any attempt to do so in contravention of this Section shall be void and of no force and effect. This Agreement shall be binding upon and shall inure to the benefit of the parties hereto and their respective successors and permitted assigns.

### 15. TAXES

- 15.1. Each Party shall be liable for its own taxes. The prices quoted in this Agreement are exclusive of taxes.

### 16. NOTICE

- 16.1. Any notice, demand, request or communication required or permitted to be given under the Agreement shall be in writing. Such notice shall be considered sufficiently given when it is delivered in person or by courier or by fax or email.

### 17. ENTIRE AGREEMENT

- 17.1. This Agreement sets forth the complete and exclusive agreement of the parties regarding the subject matter of this Agreement and supercedes all prior agreements, understandings and communications, oral or written, between the parties regarding the subject matter of this Agreement. The parties hereto expressly agree and confirm that this Agreement is executed without reliance on any oral or written statements, representations or promises of any kinds, which are not expressly contained in this Agreement. This Agreement is not; however, intended to limit any rights that the parties may have under trade secret, copy right, patent or other laws that may apply to the subject matter of this Agreement both during and after the term of this Agreement.

### 18. DISPUTE RESOLUTION

- 18.1. All disputes arising between the Parties hereto as to any matter or thing arising from or in any manner connected with this Agreement shall be referred to arbitration at Lahore, Pakistan, in accordance with the Arbitration Act or any amendment or re-enactment thereof, to be conducted by a sole arbitrator to be appointed by the mutual consent of the Parties hereto. The Arbitrators' decision shall be final and binding on all the parties.





## 19. GOOD FAITH

- 19.1. The Parties undertake to act in good faith with respect to each other's rights under this Agreement and to adopt all reasonable measures to ensure the realization of the objectives of this Agreement.

## 20. SEVERANCE

- 20.1. In the event of any one or more of the provisions of this Agreement shall for any reason be held invalid, illegal or unenforceable, the remaining provisions of this Agreement shall be unimpaired and the invalid, illegal and unenforceable provision(s) shall be replaced by mutually acceptable provision(s), which being valid, legal and enforceable come(s) nearest to the intention of the parties.

## 21. BINDING EFFECT

- 21.1. It is acknowledged and agreed that this Agreement constitutes the legal, valid and binding obligation of the parties hereto and shall be binding upon and inure the benefit of each party's respective successors and assigns. This Agreement shall survive the termination of any negotiations or discussions between the parties hereto and may not be modified or terminated, in whole or in part, and no release hereunder shall be effective except by means of a written instrument executed by the parties hereto. No failure or delay by either party in exercising any rights, power or privilege under this Agreement shall operate as a waiver of such right, power or privilege; nor shall any single or partial exercise of that right, power or privilege preclude any other or future exercise thereof.

## 22. AUTHORITY

- 22.1. Each signatory hereto represents and warrants to the other that he or she is the appointed representative of the party on whose behalf he or she has signed this Agreement and has the actual and unconditional authority and is duly authorized to sign for and bind that party.


## 23. CHOICE OF LAW

- 23.1. This agreement shall be governed by and constructed in accordance with the laws of Pakistan.

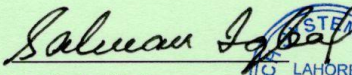
## 24. TERMINATION

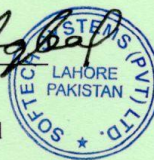
- 24.1. This agreement shall commence on the date of signing and shall continue until terminated by either party giving to the other not less than 3 months written notice.

IN WITNESS WHEREOF the Parties hereto have executed this Agreement through their attorneys/Authorized Representatives on the day, month and year first above written.

  
For and Behalf of  
Intermarket Securities Ltd  
(Mr. Wajid Hussain, CEO)




  
For and Behalf of  
Softech Systems (Pvt.) Ltd  
(Dr. Salman Iqbal, CEO)



Witnesses:

1) Arshad Khan,  
(42301-8180824-7)

2) Mrs. Fahad Ahmed   
(35202-3019793-3)



◆ **Appendix A- BackConnect Product**

Product Details

Item	Modules
<b>Base Product License (Application Components)</b>	<ul style="list-style-type: none"> <li>◆ Equity Module</li> <li>◆ Custody Module</li> <li>◆ General Ledger</li> <li>◆ Risk Management</li> <li>◆ Authority Management System</li> <li>◆ KYC &amp; AML &amp; Blacklist Screening</li> <li>◆ Standardized Backoffice Reports</li> </ul>
<b>Online Trading System</b>	<ul style="list-style-type: none"> <li>◆ Desktop Trading Terminal</li> <li>◆ Web Terminal</li> <li>◆ Android &amp; IOS</li> <li>◆ Message server/Feed Server</li> <li>◆ KATS Order/Trade Log auto import</li> <li>◆ Session Server</li> <li>◆ FIX Gate Way</li> <li>◆ TWS Feed Reader</li> <li>◆ SMS Server.</li> </ul>
<b>Terminal restrictions</b>	Unlimited number of back-office terminals
<b>Branch restrictions</b>	Any number of broker branches can be connected
<b>Internet terminal restrictions</b>	Any number of internet clients
<b>Web Trading Terminal</b>	Unlimited number of Web Terminals and any number of Internet Clients





♦ Appendix B- Technical Services Available

The following technical services are available from Softech.

Service	Charges
<b>Implementation</b> On-Site - Installation, Training and Deployment for any new release or change management	PKR [REDACTED] - per [REDACTED]
Customization and additional development charges	PKR [REDACTED] - per [REDACTED]
<b>Extended On-Site Support</b> – Client can buy extended onsite support for training additional staff at anytime during the agreement	PKR [REDACTED] - Per [REDACTED]
On-site consultancy in case of requirements of new customized modules, or for any other purpose	PKR: [REDACTED] - Per [REDACTED]
<b>General Terms</b> – Client will also provide economy class return ticket, decent hotel accommodation and out of pocket expenses of <b>PKR 2000/-</b> per day per person.  Decent Accommodation means clean environment with proper security, air-conditioning & high speed internet facility.	





**Hardware Specification (To support 500 concurrent users)**

<b>Database Server</b>	<ul style="list-style-type: none"><li>• Latest Intel Xeon 2 Processor Four/Six core</li><li>• 32/64 GB RAM Minimum,</li><li>• SSD with Fast IO</li></ul>
<b>Trading Servers</b>	<ul style="list-style-type: none"><li>• Latest Intel Xeon 2 Processor Four/Six core</li><li>• 32/64 GB RAM with SSD storage.</li></ul>

