# **Pakistan Economy**



Research Entity Number - REP-085

,

25 November 2022

# **Monetary Policy**

Monetary tightening resumes on high inflation

The SBP has increased the Policy Rate by 100bps to 16%, the first rate hike since July. Consensus expectations of unchanged rates were perhaps swayed by status quo in the last two monetary policies and flattish money market yields in the run-up to the MPS announcement. With the latest rate hike, the SBP has returned to "data dependent" decision making, while clearly prioritizing inflation and the external position over near-term economic growth. We believe a return to prudent policies by the SBP adds confidence to Pakistan sticking to the IMF programme and the tough measures it will likely entail.

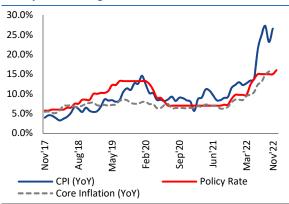
- The need to focus on inflation wins out over weak GDP growth in the near-term (just 2% in FY23 vs. 6% in FY22). The rate hike has primarily been driven by the recent uptick in the October inflation readings (headline: 26.6%; core: 14.9-18.2%), with a response needed to prevent higher inflationary expectations from becoming entrenched. The SBP now expects CPI to average 21-23% across FY23, although it still expects it to moderate to less than 7% by end-FY24.
- External account vulnerabilities remain, going by the thin import cover of about 1.6 months, with debt repayment obligations outweighing expectations of a moderate current account deficit (3% of GDP in FY23). That said, the central bank has encouragingly stated that it expects Fx reserves to be "significantly higher" by June 2023 compared to the present c US\$8bn. Reserves buildup will be a function of planned inflows and bilateral rollovers. Importantly, Pakistan intends to repay its maturing Sukuk on December 2nd, a few days ahead of schedule, with partial offsetting funding from the AIDB expected to be received next week.
- The Ministry of Finance continues to be in touch with the IMF for scheduling the 9th programme review. As per news reports, the delay mainly pertains to the need to revise FY23 projections post the mega floods earlier in the year. In case there is a material revenue shortfall (the fiscal deficit was 1% of GDP in 1QFY23 and FBR tax collection is decelerating), the IMF may require additional taxation to fill the gap e.g. imposition of GST on petroleum products and currently exempted sectors. This will likely be politically tough, but we believe today's rate hike shores up confidence that Pakistan will do what is needed to preserve macroeconomic stability.

The surprise rate hike may put equities under pressure in the near-term, but we would take this an opportunity to add quality stocks. The appointment of the new army chief was smooth, lowering the political temperature, while it appears that Pakistan's macroeconomic policies will likely be responsible with the 9<sup>th</sup> IMF review of key importance. To us, this matters more than a high interest rate environment in the near-term. Pakistan trades at ultra-cheap valuations (forward P/E is less than 4x vs. a 10yr average of 8x), with risks already in the price, in our view. Some names we like include MEBL, UBL, SYS, ENGRO and ILP.

## Raza Jafri, CFA

raza.jafri@imsecurities.com.pk +92-21-35155126

## Policy rate tracking core inflation



Source: SBP, PBS, IMS Research

# Low import cover highlights vulnerabilities



Source: SBP, IMS Research





I, Raza Jafri, CFA, certify that the views expressed in the report reflect my personal views about the subject securities. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations made in this report. I further certify that I do not have any beneficial holding of the specific securities that I have recommendations on in this report.

Ratings Guide*	Criteria
Buy	Total return expectation of $\geq$ 15% or expected to outperform the KSE-100 index
Neutral	Total return expectation of > -5% or expected to match the return of KSE-100 index
Sell	Expected downside of more than 5% or expected to underperform the KSE-100 index

<sup>\*</sup>Based on 12 month horizon unless stated otherwise in the report.

Valuation Methodology: We use multiple valuation methodologies in arriving at a Target Price including, but not limited to, Discounted Cash Flow (DCF), Dividend Discount Model (DDM) and relative multiples based valuations.

Risks: (i) Global commodity prices remain up-trending, (ii) second-round effects on food prices and wages demand, (iii) delay in disbursement of IMF tranche, and (iv) return to imprudent macro-economic policies

Disclaimer: Intermarket Securities Limited has produced this report for private circulation only. The information, opinions, and estimates herein are not direct at, or intended for distribution to or use by, any person or entity in any jurisdiction where doing so would be contrary to law or regulation or which would subject Intermarket Securities Limited to any additional registration or licensing requirement within such jurisdiction. The information and statistical data herein have been obtained from sources we believe to be reliable where such information has not been independently verified and we make no representation or warranty as to its accuracy, completeness, and correctness. This report makes use of forward looking statements that are based on assumptions made and information currently available to us and those are subject to certain risks and uncertainties that could cause the actual results to differ materially. No part of the compensation of the author(s) of this report is related to the specific recommendations or views contained in this report.

This report is not a solicitation or any offer to buy or sell any of the securities mentioned herein. It is meant for information purposes only and does not take into account the particular investment objectives, financial situation or needs of individual recipients. Before acting on any information in this report, you should consider whether it is suitable for your particular circumstances and, if appropriate, seek professional advice. Neither Intermarket Securities Limited nor any of its affiliates or any other person associated with the company directly or indirectly accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or the information contained herein.

Subject to any applicable law and regulations, Intermarket Securities Limited, its affiliates or group companies or individuals connected with Intermarket Securities Limited directly or indirectly may have used the information contained herein before publication and may have positions in, or may from time to time purchase or sell or have a material interest in any of the securities mentioned or may currently or in future have or have had a relationship with, or may provide investment banking, capital markets and/or other services to, the entities mentioned herein, their advisors and/or any other connected parties.

#### RESEARCH DISCLOSURES

#### **Third Party Research**

This is third party research. It was prepared by Intermarket Securities Limited (IMS), with headquarters in Karachi, Pakistan. Intermarket Securities Limited (IMS) is authorized to engage in securities activities according to its domestic legislation. Intermarket Securities Limited (IMS) has sole control over the contents of this research report.

Intermarket Securities Limited (IMS) is the employer of the research analyst(s) responsible for the content of this report and research analysts preparing this report are resident outside the U.S. and are not associated persons of any U.S. regulated broker-dealer. The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

None of the materials provided in this report may be used, reproduced, or transmitted, in any form or by any means, electronic or mechanical, including recording or the use of any information storage and retrieval system, without written permission.

## **Disclaimers**

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States. The value of any investment or income from any securities or related financial instruments discussed in this report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Frontier and Emerging Market laws and regulations governing investments in securities markets may not be sufficiently developed or may be subject to inconsistent or arbitrary interpretation or application. Frontier and Emerging Market securities are often not issued in physical form and registration of ownership may not be subject to a centralized system. Registration of ownership of certain types of securities may not be subject to standardized procedures and may even be effected on an ad hoc basis. The value of investments in Frontier and Emerging Market securities may also be affected by fluctuations in available currency rates and exchange control regulations. Not all of these or other risks associated with the relevant company, market or instrument which are the subject matter of the report are necessarily considered.

### **US Distribution**

This Report is considered independent third-party research and was prepared by Intermarket Securities Limited (FBD), with headquarters in Pakistan. The distribution of this Research is provided pursuant to the exemption under Rule 15a-6(a)(2) and is only intended for an audience of Major U.S. Institutional Investors (MUSIIs) as defined by Rule 15a-6(b)(4). This research is not a product of StoneX Financial Inc.. Intermarket Securities Limited has sole control over the contents of this research report. StoneX Financial Inc. does not exercise any control over the contents of, or the views expressed in, any research reports prepared by Intermarket Securities Limited and under Rule 15a-6(a)(3), any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through StoneX Financial Inc. For any information, please contact Gene Turok. Under no circumstances should any U.S. recipient of this research report effect any transaction to buy or sell securities or related financial instruments through Intermarket Securities Limited

Intermarket Securities Limited (IMS) is not registered as a broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" and other "U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

#### **Distribution outside US**

This report is not intended for distribution to the public and may not be reproduced, redistributed or published, in whole or in part, for any purpose without the written permission of Tellimer. Tellimer shall accept no liability whatsoever for the actions of third parties in this respect. This report is for distribution only under such circumstances as may be permitted by applicable law.

This report may not be used to create any financial instruments or products or any indices. Neither Tellimer, nor its members, directors, representatives, or employees accept any liability for any direct or consequential loss or damage arising out of the use of all or any part of the information herein.

United Kingdom: Distributed by Exotix Partners LLP only to Eligible Counterparties or Professional Clients (as defined in the FCA Handbook). The information herein does not apply to, and should not be relied upon by, Retail Clients (as defined in the FCA Handbook); neither the FCA's protection rules nor compensation scheme may be applied.

**UAE:** Distributed in the Dubai International Financial Centre by Exotix Partners LLP (Dubai) which is regulated by the Dubai Financial Services Authority ("DFSA"). Material is intended only for persons who meet the criteria for Professional Clients under the Rules of the DFSA and no other person should act upon it.

**Other distribution:** The distribution of this report in other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restriction