Pakistan Economy



22 November 2021

Balance of Payments

CAD worsens to a 34mth high

C/A deficit worsens to US\$1.66bn

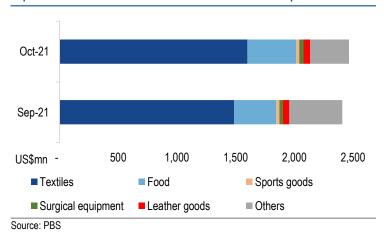
As per SBP data, Pakistan's current account deficit (CAD) swelled to US\$1.66bn in October 2021, up c.47% mom, which is the worst level since Dec 2018. While imports were flat mom, the enlarged deficit is due to a mild reduction of c.US\$200mn in both exports and remittances, and larger deficits in Services and Income balances (the latter due to greater interest payments on external debt).

Goods trade deficit stood at US\$3.6bn in October, up from US\$3.4bn previous month, due to 7% mom lower exports (at US\$2.4bn). According to PBS data, Textile exports rose c.8% mom to US\$1.60bn (second highest ever level), but non-textile exports fell 6% mom (broad-based decline). Imports remained at c.US\$6.0bn for the third consecutive month, where those of machinery, food and motor vehicles fell 12-15% mom but Petroleum imports rose c.7% mom to US\$1.60bn (now a quarter of total imports), as per PBS data. Note that without Petroleum imports, the current account is nearly in balance.

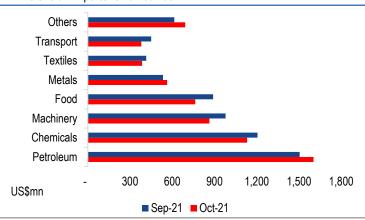
Looking ahead, Textile exports could be tested by a new wave of lockdowns across Europe (if prolonged), even though bulk of the orders for winter (peak season) are shipped by October. As per the SBP, about US\$1.4bn have been disbursed out of the total US\$2.6bn TERF loans; machinery imports can thus remain high in the coming months. Petroleum imports in winter tends to fall sharply, but global LNG prices may shave off some of those gains, in our view. All in all, we see little improvement in the goods trade deficit in the next two months.

Remittances fell slightly to c.US\$2.5bn after sustaining the c.US\$2.7bn level in the prior four months. Since early November, Pakistan allowed air traffic to resume to pre-pandemic levels. This can lead to moderate reduction in remittances in the coming months. But global oil prices have rebounded (good for GCC economies) and there has been a consistent net outflow of workers from Pakistan in recent months.









Source: PBS

*PBS data shows a rise, but SBP data shows a decline (temporary timing difference)

SBP's Fx reserves and PKR fall sharply in October

SBP's Forex reserves fell below to US\$17.2bn at the end of October from US\$19.2bn at September end, thanks in part to a repayment of US\$1bn international Sukuk during the month. By mid-November, the reserves continued to fall to under US\$17bn. As a result, the PKR has depreciated a further c.2% against the USD since the start of October to 174 (down c.8% FY22td). Nonetheless, Pakistan is set to receive US\$3bn from Saudi Arabia as bilateral assistance; which, in combination with the recent monetary tightening and potential IMF program resumption should reverse this spell of devaluation, in our view.

Continued on the next page...

Muhammad Saad Ali, CFA saad.ali@imsecurities.com.pk +92-21-37131610



www.jamapunji.pk



Balance of Payments (selected items) until October 2021

US\$ bn	1QFY21	2QFY21	3QFY21	4QFY21	1QFY22	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21
C/A Balance	0.87	0.28	-0.27	-2.46	-3.42	-1.62	-0.81	-1.47	-1.13	-1.66
Trade Balance	-5.28	-6.12	-7.26	-9.33	-10.22	-3.83	-3.15	-3.65	-3.42	-3.59
Exports	5.35	6.45	6.88	6.93	7.23	2.50	2.25	2.35	2.63	2.45
Imports	-10.64	-12.57	-14.14	-16.26	-17.45	-6.33	-5.40	-6.00	-6.05	-6.03
Service Balance	-0.53	-0.46	-0.42	-0.40	-0.76	-0.23	-0.26	-0.34	-0.16	-0.28
Income Balance	-1.49	-1.23	-0.92	-1.14	-0.97	-0.40	-0.27	-0.37	-0.32	-0.48
Remittances	7.14	7.06	7.27	7.96	8.04	2.69	2.71	2.66	2.67	2.52
Cap. & Fin. A/c Balance	-0.78	0.94	1.11	6.57	5.77	3.23	1.31	3.66	0.79	-0.15
Foreign portfolio invests Debt	-0.04	-0.16	0.19	3.06	0.98	0.60	1.00	-0.03	0.00	-1.04
Govt borrowings (incl. IMF)	1.85	2.71	2.15	3.08	2.10	2.10	0.54	0.77	0.79	0.68
Debt repayments	-1.21	-0.83	-1.51	-0.99	-0.61	-0.15	-0.18	-0.11	-0.32	-0.26
Allocation of SDR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.77	2.77	2.77
Balance of Payments	-0.18	1.46	0.26	4.02	2.16	1.62	0.53	2.31	-0.68	-2.10
SBP Fx reserves - end	12.15	13.42	13.49	17.30	57.21	17.30	17.85	20.07	19.29	17.20

Source: SBP



I, Muhammad Saad Ali, CFA certify that the views expressed in the report reflect my personal views about the subject securities. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations made in this report. I further certify that I do not have any beneficial holding of the specific securities that I have recommendations on in this report.

Ratings Guide*	Criteria
Buy	Total return expectation of ≥ 15% or expected to outperform the KSE-100 index
Neutral	Total return expectation of > -5% or expected to match the return of KSE-100 index
Sell	Expected downside of more than 5% or expected to underperform the KSE-100 index

^{*}Based on 12 month horizon unless stated otherwise in the report.

Valuation Methodology: We use multiple valuation methodologies in arriving at a Target Price including, but not limited to, Discounted Cash Flow (DCF), Dividend Discount Model (DDM) and relative multiples based valuations.

Risks:(i) Imports continue to remain above US\$6.0bn per month, (ii) remittances through formal channels decline due to resumption of normal travel, and (iii) delay in realizing expected capital flows.

Disclaimer: Intermarket Securities Limited has produced this report for private circulation only. The information, opinions, and estimates herein are not direct at, or intended for distribution to or use by, any person or entity in any jurisdiction where doing so would be contrary to law or regulation or which would subject Intermarket Securities Limited to any additional registration or licensing requirement within such jurisdiction. The information and statistical data herein have been obtained from sources we believe to be reliable where such information has not been independently verified and we make no representation or warranty as to its accuracy, completeness, and correctness. This report makes use of forward looking statements that are based on assumptions made and information currently available to us and those are subject to certain risks and uncertainties that could cause the actual results to differ materially. No part of the compensation of the author(s) of this report is related to the specific recommendations or views contained in this report.

This report is not a solicitation or any offer to buy or sell any of the securities mentioned herein. It is meant for information purposes only and does not take into account the particular investment objectives, financial situation or needs of individual recipients. Before acting on any information in this report, you should consider whether it is suitable for your particular circumstances and, if appropriate, seek professional advice. Neither Intermarket Securities Limited nor any of its affiliates or any other person associated with the company directly or indirectly accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or the information contained herein.

Subject to any applicable law and regulations, Intermarket Securities Limited, its affiliates or group companies or individuals connected with Intermarket Securities Limited directly or indirectly may have used the information contained herein before publication and may have positions in, or may from time to time purchase or sell or have a material interest in any of the securities mentioned or may currently or in future have or have had a relationship with, or may provide investment banking, capital markets and/or other services to, the entities mentioned herein, their advisors and/or any other connected parties.

RESEARCH DISCLOSURES

Third Party Research

This is third party research. It was prepared by Intermarket Securities Limited (IMS), with headquarters in Karachi, Pakistan. Intermarket Securities Limited (IMS) is authorized to engage in securities activities according to its domestic legislation. Intermarket Securities Limited (IMS) has sole control over the contents of this research report.

Intermarket Securities Limited (IMS) is the employer of the research analyst(s) responsible for the content of this report and research analysts preparing this report are resident outside the U.S. and are not associated persons of any U.S. regulated broker-dealer. The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account

None of the materials provided in this report may be used, reproduced, or transmitted, in any form or by any means, electronic or mechanical, including recording or the use of any information storage and retrieval system, without written permission.

Disclaimers

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States. The value of any investment or income from any securities or related financial instruments discussed in this report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments

Frontier and Emerging Market laws and regulations governing investments in securities markets may not be sufficiently developed or may be subject to inconsistent or arbitrary interpretation or application. Frontier and Emerging Market securities are often not issued in physical form and registration of ownership may not be subject to a centralized system. Registration of ownership of certain types of securities may not be subject to standardized procedures and may even be effected on an ad hoc basis. The value of investments in Frontier and Emerging Market securities may also be affected by fluctuations in available currency rates and exchange control regulations. Not all of these or other risks associated with the relevant company, market or instrument which are the subject matter of the report are necessarily considered.

US Distribution

This Report is considered independent third-party research and was prepared by Intermarket Securities Limited (FBD), with headquarters in Pakistan. The distribution of this Research is provided pursuant to the exemption under Rule 15a-6(a)(2) and is only intended for an audience of Major U.S. Institutional Investors (MUSIIs) as defined by Rule 15a-6(b)(4). This research is not a product of StoneX Financial Inc.. Intermarket Securities Limited has sole control over the contents of this research report. StoneX Financial Inc. does not exercise any control over the contents of, or the views expressed in, any research reports prepared by Intermarket Securities Limited and under Rule 15a-6(a)(3), any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through StoneX Financial Inc. For any information, please contact Gene Turok. Under no circumstances should any U.S. recipient of this research report effect any transaction to buy or sell securities or related financial instruments through Intermarket Securities Limited.

Intermarket Securities Limited (IMS) is not registered as a broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" and other "U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Distribution outside US

This report is not intended for distribution to the public and may not be reproduced, redistributed or published, in whole or in part, for any purpose without the written permission of Tellimer. Tellimer shall accept no liability whatsoever for the actions of third parties in this respect. This report is for distribution only under such circumstances as may be permitted by applicable law.

This report may not be used to create any financial instruments or products or any indices. Neither Tellimer, nor its members, directors, representatives, or employees accept any liability for any direct or consequential loss or damage arising out of the use of all or any part of the information herein.

United Kingdom: Distributed by Exotix Partners LLP only to Eligible Counterparties or Professional Clients (as defined in the FCA Handbook). The information herein does not apply to, and should not be relied upon by, Retail Clients (as defined in the FCA Handbook); neither the FCA's protection rules nor compensation scheme may be applied.

UAE: Distributed in the Dubai International Financial Centre by Exotix Partners LLP (Dubai) which is regulated by the Dubai Financial Services Authority ("DFSA"). Material is intended only for persons who meet the criteria for Professional Clients under the Rules of the DFSA and no other person should act upon it.

Other distribution: The distribution of this report in other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restriction