

Date: 25<sup>th</sup> June 2018

**Press Release**

## **Research Distribution & Trading Partnership**

It is with great pleasure Intermarket Securities Ltd (IMS) announces that from 25<sup>th</sup> June, 2018 it will begin a partnership with Exotix Capital for research distribution and trading.

Mr Noor Hameed, CEO, notes: "We are delighted to work with Exotix and expand our joint reach to new institutional clients." He adds: "This will enable IMS to inform a broader client base about Pakistan, through our research products and in-house sales and execution. We look forward to having a long and successful partnership with Exotix."

Mr Raza Jafri, Executive Director, Research & Business Development, says: "The wide footprint Exotix holds in emerging markets will allow IMS to convey the Pakistan story more effectively to global investors. We are excited about better leveraging our research capabilities and strong corporate access reach."

Mr Duncan Wales, CEO of Exotix Capital, says: "We are delighted to add further depth to our global research, trading and investment bank capabilities through our partnership with IMS," adding, "Pakistan is a growing focal point for Exotix, and we are keen to share in an ever-bigger role as the economy develops."

Mr Paul Domjan, Head of Research, Analytics and Data at Exotix Capital, adds: "We look forward to integrating our Pakistan research with IMS to jointly strengthen coverage of this important market. Our partnership will deepen Exotix's local coverage and help IMS to reach a broader audience globally for its high-quality equity research and unparalleled analyst team."

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### **About Intermarket Securities:**

Intermarket Securities (IMS) is a full-service brokerage firm providing a wide range of financial services to institutions and individuals in Pakistan, as well as to foreign institutional investors. IMS offers award-winning research and strong corporate access, with full coverage extending to almost 50 companies including several that are not covered by the street. An extensive domestic network leads to strong block generation capability which supplements best possible trade execution. The advisory team at IMS is active in both public and private markets, with services ranging from IPO book building to private placements and M&A advisory. For more details visit [www.imsecurities.com.pk](http://www.imsecurities.com.pk).

### **About Exotix:**

Exotix Capital provides the most comprehensive and integrated cross-asset platform to penetrate the full capital structure in developing markets worldwide. Analysts spanning Emerging Europe, the Middle East, Africa, Asia and the Americas cover over 170 companies and government entities, more than any other Frontier Markets firm. Stretching well beyond the equity and fixed-income markets, the Exotix advisory team provides the full range of investment banking services to companies, financial institutions, investment funds and governments. These include strategic advisory assignments from debt capital to private equity fund raising. More information is available at [www.exotix.com](http://www.exotix.com).